



State of Montana

AviatCare Maintenance and Support

- Extended Warranty (Aviat Radios and OEM)
- ProVision Software

June 1, 2016

SUPPORT COSTS

Annual Support Pricing				
Services	Services Part Number	Product Qty	Annual Unit Price (Per TR/ODU)	Annual Extended Pricing (4/1/2016 through 3/31/2017)
<ul style="list-style-type: none"> ✓ Technical Support: Available 24 X 7 ✓ Aviat Xpress (Web Support): Available 24 X 7 ➤ Repair Services: <ul style="list-style-type: none"> ✓ 20 Calendar Day turnaround time on Aviat Networks manufactured equipment 	SNA-EWXXA1001230	<ul style="list-style-type: none"> • (217) Eclipse ODU300 SO#'s: 2019925 (20), 2022050 (4), 2300266 (16), 2300383 (6), 2300965 (4), 2302358 (10), 2302890 (6), 2303294 (32), 2303881 (2), 2020670 (16), 2309161 (8), 2309873 (2), 2308499 (16), 2308616 (4), 2308618 (24), 2308614 (2), 2315665 (4) • (40) Eclipse ODU300 SO# 2320014 • (1) Eclipse ODU300 SO# 2318882 	\$260	\$56,420
	SNA-EWXXA1001238	<ul style="list-style-type: none"> • (4) Eclipse IRU600 SO#'s:2308618 	\$262	\$1,048
	SNA-EWXXA1001243	<ul style="list-style-type: none"> • (10) Eclipse ODU600 SO#'s: 2328976 (4), 2329958 (6) 	\$273	\$2,730
	SNA-EWXXA1001231	<ul style="list-style-type: none"> • (16) Constellation SO#'s: A62447 	\$338	\$5,408
	SNA-EWXXA1001233	<ul style="list-style-type: none"> • (144) TR5200 SO#'s: A74576 (24), A81676 (14) A64821 (14), A81658 (92) 	\$338	\$48,672
	SNA-EWXXA1001243	<ul style="list-style-type: none"> • (15) Eclipse ODU600 (In Warranty through 9/1/2016) SO#: 2402355 NA140225-32575 Lewis and Clark County Sheriffs Office 	\$273	\$2,389 Pro-rated 7 months
	SNA-EWXXA1001243	<ul style="list-style-type: none"> • (12) Eclipse ODU600 SO#: 2409774 NA121102-36764 Contract expires 3/31/2018 	No Charge	Covered through 3/31/2018

<p>OEM: All OEM is an Extension of Warranty services offered by that Vendor</p> <ul style="list-style-type: none"> ✓ Technical Support: Available 24 X 7 (Unlimited) ✓ Aviat Xpress (Web Support): Available 24 X 7 (Unlimited) ➤ Repair Services: <ul style="list-style-type: none"> ➤ 30 Calendar Day is target turnaround time on OEM. ➤ Products not covered under the MLA: <ul style="list-style-type: none"> ○ ACS-160 Series T1 Multiplexers ○ Antennas, Waveguides ○ Chargers ○ Jackfield DSX-1/DS ○ Intraplex Channel Bank 	SWW-OMEW000012MC	<ul style="list-style-type: none"> • OEM: <ul style="list-style-type: none"> ○ Fijitsu Flashwave-4100 ○ Wide bank M13 MUX ○ Larus, STS-6400 	\$49,664
<ul style="list-style-type: none"> ✓ Technical Support: Available 24 X 7 ✓ Aviat Xpress (Web Support): Available 24 X 7 ✓ Provide general availability releases and product updates 	SWW-PV24G3XX1299	<ul style="list-style-type: none"> • Provision 7.1.2 101-500 Nodes SO#A91593 	\$12,000
Total AviatCare Extended Warranty (Radios and OEM) and ProVision Software			
Year 1: 4/1/2016-3/31/2017 (some components pro-rated)			\$178,331
Year 2 (some components pro-rated)			\$180,037
Year 3 (no pro-ration)			\$183,313
Sub-Total Years 1-3			\$541,681
Discount 30%			(\$162,504)
Total Years 1-3			\$379,177*
Annual Invoice for Years 1-3			\$126,392
Total Years 1-3			\$541,681
Year 4			\$183,313
Year 5			\$183,313
Sub-Total Years 1-5			\$908,307
Discount 40%			(\$363,323)
Total Years 1-5			\$544,984*
Annual Invoice for Years 1-5			\$108,997

*PO for total quoted amount required to secure discounts

By: _____

Name: _____

Title: _____

Date: _____